

## Emerging Funding for the Real Economy - fourth edition

Athenee Palace Hilton Bucharest, May 11<sup>th</sup>, 2017

### Agenda

#### 8:30 – 9:00 Registration and Welcome Coffee

#### 9:00 – 10:30 Opening Session: Romania in 2017, figures, facts, consequences

Geopolitical environment and its implications.

Macroeconomic trends: Romania vs CEE countries. Monetary policy and fiscal constraints comparative to CEE economies.

Based on macro forecast on budget deficit who's going to pay the bill?

Healthy public finances as a basis for future sustainable economic growth. How far are we to reach potential GDP growth?

What can we expect to be growth drivers for Romania for the year ahead? Any sign of overheated economy?

Romania and OECD's policies, lessons learned and steps to be taken.

Eurozone accession – next step or the final destination, pressing the button for consistent public policies and badly needed structural reforms?

#### Panelists:

- **Dan Matei**, General Director, Macroeconomic Analysis, Research and Financial Policies, **Ministry of Public Finance, Government of Romania**
- **Valentin Lazea**, Chief Economist, **National Bank of Romania**
- **Horia Braun-Erdei**, Chief Economist and Head of Research, **BCR**
- **Antonia Colibasanu**, Senior Analyst, **Geopolitical Futures**

#### Moderators:

- **Florin Ilie**, Managing Director, Head of Financial Markets Corporate Sales for Central & Eastern Europe, **ING Bank**
- **Daniela Nemoianu**, Senior Partner, **Nemoianu Consulting**, and **AmCham Board Member**

#### 10:30 – 10:45 Coffee Break

#### 10:45 – 12:15 Session I: The Romanian dealmaker's outlook

Overview: M&A Study 2017 - Insight into what can be considered 'market' in M&A deals in Romania and the wider region, as well as the deal points which are usually the subject of intense negotiation – key findings on CMS' recently published European M&A Study.

Recent headline deals in Romania.

Investment prospects for the coming year.

Potential targets and opportunities in Romania, including hot industry sectors for investment.

Strategic insight & practical considerations when doing deals in Romania.

Panelists:

- **Horea Popescu**, Partner, Head of Corporate and M&A Romania, **CMS**
- **Serban Roman**, Country Manager Romania, **Enterprise Investors**
- **Cornel Marian**, Managing Director, **Oresa**
- **Ioana Filipescu**, Partner, Corporate Finance, Financial Advisory Services, **Deloitte**
- **Amelia Tanase**, Deputy General Counsel, **BitDefender**
- **Alexandra Popa**, Investment Banking Director, **BT Capital Partners**

Moderators:

- **Rodica Manea**, Counsel, Corporate and M&A Team, **CMS**
- **Sebastian Tcaciuc**, Director, **Auris Capital**

**12:15 – 12.30 Coffee Break**

**12:30 – 14:00 Plenary Session II: Innovation and technology for financial services**

Where is Romania on innovation of investment practices map?

Particularities of Romanian financial market, inspiring to innovate.

Trans-sectorial innovation models.

Blockchain application to emerging markets.

Fintech companies - challenges and opportunities for financial services sector.

Low level of financial education - blessing in disguise?

Panelists:

- **Ireneusz Piecuch**, Partner, Head of Telecoms, CEE, **CMS**
- **Dragos Neacsu**, CEO, **Erste Asset Management**
- **Daulat Sen**, Senior Advisor, **Arthur D Little**
- **Imre Rokob**, Business Development Director, **Dorsum**
- **Horia Velicu**, Head of Innovation Lab, **BRD - Groupe Societe Generale**

Moderators:

- **Cristina Reichmann**, Partner, Head of Banking, FIS and Structured Finance, **CMS**
- **Dorin Alexandru Badea**, Executive Director, Head of Capital Markets, Treasury and Financial Institutions, **EximBank Romania**

**14:00 – 14:30 Networking Buffet**